

Fastway Couriers



Franchise Systems

Fastway Couriers is a multi award-winning Franchise System which was established in New Zealand in 1983 and is the world's largest courier franchise with over 1,500 courier franchises across 11 countries. In Ireland, there are now over 300 people who earn their livelihood from the Fastway Couriers system throughout the 32 counties, 125 of which are franchisees who own their own business.

In just five years, Fastway Couriers (Ireland) has developed into a nationally recognised brand, moving in excess of 250,000 parcels a month. Having also scooped two international awards for Best Emerging Franchise, they were also given honours in the past two years by Swords Fingal Chamber of Commerce when they won the overall Marketing Innovation Award and the Best Business Growth Award. They were also shortlisted for an award by the Irish Franchise Association in 2006.

Why Become A Fastway Courier Franchisee?

The Fastway Courier Franchise system offers franchisees the opportunity to own their own business within a globally successful franchise system. Franchisees buy an exclusive territory which can be built up and sold or split for capital gain. Franchisees receive a guaranteed initial income, the weight of a global brand, ongoing sales and marketing support, continuous training and a customer base. Like all new business startups, courier franchisees face challenges and commitment and business acumen is a strong requirement.

The Fastway Couriers experience is that each courier territory can split up to four times, so there is an ongoing recruitment requirement and growth potential for the business. Fastway Couriers are continuously recruiting and at present have business opportunities for sale all over Ireland from €12,000 to €50,000 depending on the territory size and value of the individual business for sale.

What Makes Fastway Couriers Different To Every Other Courier Company?

The Fastway Couriers system prides itself on being economical, reliable and easy. From as little as €3.30* (*terms and conditions apply) and using unique pre-paid labels, Fastway Couriers offer customers a local and nationwide (including Northern Ireland) next-day service.

New hand-held computers have also been introduced, where customers sign directly on to the screen and the signature is transmitted within minutes to the Fastway Track and Trace website so parcels are easy to trace at all times. Each Fastway Courier Franchisee owns their own business thus a high level of personal service and care is guaranteed. Fastway Couriers mission statement is: To deliver consistent customer satisfaction through Service, Accountability, Value and Excellence.



Fastway Couriers Grab Facts:

- Established in 1983
- Franchises in New Zealand, Australia, Canada, Ireland, Northern Ireland, Germany, Spain, England, Wales and Scotland
- The world's largest courier franchise with 120 regional franchisees and over 1,500 courier franchisees
- Group turnover \$385m
- Winner of over 30 franchise and industry awards and overall Franchise System of the Year three times (New Zealand & Australia)
- Repeatedly placed on BRW magazine fastest growing private companies list including first place in Australia
- Fastway Franchise System is the only fully franchised courier system in Ireland
- Full coverage throughout 32 counties with nine regional franchisees and specialise in highly competitively priced courier services and small freight distribution



CONTACT DETAILS:

A&G Couriers Ltd
T/A Fastway Couriers (Ireland)
46 North St, Swords, Co Dublin

E-mail: enquiry@fastway.ie
Phone: + 353 1 807 4763
Fax: + 353 1 807 4766